

# The Hidden Costs in Your Independent Manufacturing Business

What a typical independent manufacturing business loses every year — and why most owners never see it

## Equipment Utilisation Gap (OEE)

**BIGGEST OPPORTUNITY**

**£15,000–£28,000**

est. annual cost

UK SME manufacturers average 55–65% OEE vs an 85% benchmark — the gap is direct lost margin on existing assets.

## Scrap and Rework Cost

**£8,000–£16,000**

est. annual cost

Average scrap and rework rates of 3–5% of output add material and labour cost with zero return revenue.

## Labour Allocation to Low-Margin Jobs

**£7,000–£15,000**

est. annual cost

Assigning skilled labour to low-margin work reduces net margin by 2–4 percentage points against what is achievable.

## Scheduling and WIP Management

**£6,000–£12,000**

est. annual cost

Unoptimised production scheduling inflates work-in-progress, creates delays and increases internal transfer cost.

## HSE Manufacturing Compliance

**COMPLIANCE RISK**

**HSE ENFORCEMENT RISK**

Non-compliance with health and safety requirements in a manufacturing environment risks prohibition notices and HSE fines.

**Total: £36,000–£71,000 per year**

— leaving through gaps most owners never look at

*Sector-specific estimate based on benchmark ranges for a typical UK operator in this sector.*

# Now you know where it's going. Here's how to find yours.

### The Diagnostic Assessment — what you receive:

- 10-pillar RAG assessment — every operational area scored
- Every finding quantified in £ — your numbers, not estimates
- Prioritised top 5 actions ranked by impact and ease
- Personal Loom video walkthrough of your findings
- 45-minute live results and recommendations call
- BONUS: 30-day follow-up implementation call (free this month)

### The Guarantee

If you don't feel you've received £599 of genuine insight into your business — email us within 7 days for a full refund.

No forms, no questions, no awkward conversations.

*At £36,000–£71,000 a year, that is £3,000–£5,900 in avoidable cost every month. The assessment is £599.*

**Book your Diagnostic Assessment →**

[flowefficiency.co.uk/diagnostic-assessment](https://flowefficiency.co.uk/diagnostic-assessment)

*This report is free because we are in our founding-client phase — building sector expertise alongside early clients.*

**Availability is limited — book your discovery call before the month's slots are taken.**

[info@flowefficiency.co.uk](mailto:info@flowefficiency.co.uk)

**Your investment: £599**