

The Hidden Costs in Your Vehicle Repair & MOT Garages Business

What a typical vehicle repair & mot garages business loses every year — and why most owners never see it

Bay Downtime and Booking Gaps

BIGGEST OPPORTUNITY

Unplanned gaps between bookings reduce billable hours by 15–25% against available workshop capacity.

£9,000–£18,000

est. annual cost

Labour Recovery Rate Below Benchmark

Most independent garages recover only 70–75% of available labour hours; the gap to 85% is overhead, not profit.

£8,000–£14,000

est. annual cost

Parts Procurement Above Market Rate

Ad hoc counter purchasing rather than buying group accounts adds significantly to parts cost on every job.

£6,000–£12,000

est. annual cost

Comebacks and Rework

Return visits from incomplete diagnostics or repeat repairs absorb 6–9% of annual labour hours at zero charge.

£4,000–£7,000

est. annual cost

MOT Station and DVSA Compliance

COMPLIANCE RISK

Failure to maintain DVSA MOT station standards risks removal of Authorised Examiner status — ending MOT revenue entirely.

AE STATUS RISK

Total: £27,000–£51,000 per year

— leaving through gaps most owners never look at

Sector-specific estimate based on benchmark ranges for a typical UK operator in this sector.

Now you know where it's going. Here's how to find yours.

The Diagnostic Assessment — what you receive:

- 10-pillar RAG assessment — every operational area scored
- Every finding quantified in £ — your numbers, not estimates
- Prioritised top 5 actions ranked by impact and ease
- Personal Loom video walkthrough of your findings
- 45-minute live results and recommendations call
- BONUS: 30-day follow-up implementation call (free this month)

The Guarantee

If you don't feel you've received £599 of genuine insight into your business — email us within 7 days for a full refund.

No forms, no questions, no awkward conversations.

At £27,000–£51,000 a year, that is £2,250–£4,250 slipping away every month. The assessment is £599.

Book your Diagnostic Assessment →

flowefficiency.co.uk/diagnostic-assessment

This report is free because we are in our founding-client phase — building sector expertise alongside early clients.

Availability is limited — book your discovery call before the month's slots are taken.

info@flowefficiency.co.uk

Your investment: £599